

COVID-19 Small Business Recovery Program Revolving Loan Fund

APPLICATION FOR LOAN

I. <u>APPLICANT INFORMATION</u>

| Name of Contact Person (if | different): | | |
|----------------------------|-------------------------|-------------------------------|---------------------|
| Address: | | | |
| City, State, Zip Code: | | | |
| Home Phone: | | Cell Phone: | |
| Email Address: | | | |
| I. <u>INFORMATION A</u> | ABOUT YOUR BUSINES | S <u>S</u> | |
| Name of Business: | | | |
| Address of Business: | | | |
| | | | |
| | | | |
| | | | |
| egal Status (circle one) | Corporation | Limited Liability Company | Limited Partnership |
| | Partnership | Limited Liability Partnership | Sole Proprietorship |
| | Other (please explain): | | |
| NYS Region: | Capital District | North Country | |
| 'ype of Business: | | Current # of Employees: | |
| Oate Established: | | Current # of Minorities: | |
| | | Current # of Veterans: | |

III. MANAGEMENT

| List the names of all owners, officers, directors and/or partners. | | | |
|---|-----------------------------|------------|---------|
| Name & Title: | % Ownership: | | |
| Name & Title: | % Ownership: | | |
| Name & Title: | % Ownership: | | |
| Name & Title: | | | |
| Attorney for Applicant: | _ | | |
| Firm Name and Address: | | | |
| Accountant for Applicant: | Phone Number | r: | |
| Firm Name and Address: | | | |
| IV. BACKGROUND INFORMATION | | l v | N |
| Is the Company/person presently the subject of any litigation, or is which would have a material adverse effect on the Company/perso | | Yes | No |
| Is the Applicant delinquent in the payment of any loans? | | Yes | No |
| Has the Applicant been declared in default on any of its loans? | | Yes | No |
| Has the Company or any of its affiliates ever been involved in a barights or receiving proceeding, or sought protection from creditors' | ¥ • · | Yes | No |
| Has the Company ever settled debt with a lending institution for le outstanding? | | Yes | No |
| Are there currently any unsatisfied judgements against any princip | al of the Company? | Yes | No |
| Has any senior manager or principal of the Company ever been con | | Yes | No |
| misdemeanor, other than a minor traffic violation, or are any such a Has the Company or any of its affiliates, been cited for a violation | | Yes | No |
| laws or regulations with respect to labor practices, hazardous waste | | 105 | 110 |
| pollution or other operating practices? | | | |
| Are there any outstanding judgements or liens pending against the in the normal course of business? | Company other than liens | Yes | No |
| Is the Company or any principal's delinquent on and New York Sta | ate, federal or local tax | Yes | No |
| obligations? If you answered "Yes" to any of these questions, please provide an | explanation below: | | |
| | | | |
| I hereby certify that the information provided above is true and accu | rate to the best of my know | vledge and | belief. |
| Signature | Dated | | |
| Printed Name | Title | | |

V. REFERENCES

| Please provide the following information on three (3) current cu | ustomers/clients |
|--|------------------------------|
| Name: | Phone: |
| Address: | Contact Person: |
| Name: | Phone: |
| Address: | Contact Person: |
| Name: | Phone: |
| Address: | Contact Person: |
| Provide the following information on the Applicant's primary b | panking relationship. |
| Bank Name: | Phone: |
| Branch Address: | |
| Contact Person: | |
| VI. DESCRIPTIVE INFORMATION | |
| Provide a Brief Narrative of the Applicant's history: | |
| | |
| | |
| | |
| | |
| | |
| Describe the Applicant's current operations, including products | , customers/markets, etc. |
| | |
| | |
| | |
| | |
| | |
| Identify and describe the Applicant's current operating facilities | s – both owned and/or leased |

VII. PROJECT DESCRIPTION

How did you hear about this Loan Program?

Will the proposed project result in any business or residential relocation?

Yes

No

Provide a description on how your business was negatively affected by the COVID-19 pandemic

VII. NON-DUPLICATION OF GOVERNMENT SUPPORT

| Did the Applicat | nt receive any | COVID-19 relat | ed government | assistance? Y | es No |
|-----------------------|--------------------|------------------------|---------------------------------------|--|-----------------------------------|
| f yes, please de | escribe: | | | | |
| Name of Loan/Grant | Granting Agency | Total Dollar Amount | Time Period of Covered Expenses | Description of Expenses Covered | Collateral Used to Secure Loan |
| | | | | | |
| | | | | | |
| | | | | | |
| | No | oy a principal or | the Applicant r | receive <u>any</u> COVID-19 related gove | ernment assistance? |
| Name of Loan/Grant | Granting Agency | Total Dollar Amount | Time Period of Covered Expenses | Description of Expenses Covered | Collateral Used to Secure Loan |
| | | | | | |
| | | | | | |
| | | | | | |
| | _ | | | o fund expenses for which the apples received other government funding | |
| ignature | | | | Dated | |
| rinted Name | | | | Title | |

VIII. FUNDING

| Requested Loan Amount: \$ | Requested Repayment Term: | _Years |
|---------------------------|---------------------------|--------|
| Special Conditions | | |
| | | |
| | | |
| | | |
| | | |

| Project Cost | | Source of Funds | |
|--------------------------|----|-----------------------|----|
| Construction/Renovations | \$ | LCLGPRB | \$ |
| Equipment | \$ | Bank Financing | \$ |
| Supplies/Materials | \$ | Applicant's Cash | \$ |
| Working Capital | \$ | Applicant's Equity \$ | |
| Other: | \$ | Other: \$ | |
| Other: | \$ | Other: \$ | |
| Total | \$ | Total | \$ |

Note: LCLGRPB loans are between \$25,000 - \$150,000

Please attach to the application any vendor quotes, negotiated sales prices, purchase agreements, catalog prices, etc.

Summarize the status of any other proposed financial assistance, public or private, for the business.

IX. COLLATERAL

| Type of Collateral | Present Market Value | Present Mortgage Balance | Cost Less Depreciation |
|-----------------------|----------------------|--------------------------|------------------------|
| Land & Building | \$ | \$ | \$ |
| Accounts Receivable | \$ | \$ | \$ |
| Machinery & Equipment | \$ | \$ | \$ |
| Furniture/Fixtures | \$ | \$ | \$ |
| Other | \$ | \$ | \$ |
| Total | \$ | \$ | \$ |

Please attach justification paperwork to the application.

X. JOBS

| What is the Company's current employment and projected job retention for each of the next three years? | | | | |
|--|---------|--------|--------|--------|
| | Current | Year 1 | Year 2 | Year 3 |
| Full Time | | | | |
| Part Time | | | | |

Please describe the types of jobs retained (titles and number in each title, full/part time, salaries/hourly wages, benefits, required skills, etc)

XI. LIST OF DATA REQUIRED WITH APPLICATION

Financial statements of the company for the last three years

Projected balance sheet and income statement for **three** years following the receipt of the loan

Projected cash flows for at least the three years following receipt of the loan

Business debt schedule

Interim financial statements of the company through the most recent month available, but in no case more than three months prior to the loan application date

Previous three years of business Federal Tax Returns and Schedule C

Previous three years of personal Federal Tax Returns and Schedule C

Personal financial statements (either on a standard bank form or in a comparable format) for each principal owning at least 20% of the company

Aging accounts Receivable and Payable Schedule

Financial statements for each company and/or individual who will act as a guarantor of the requested financing

Current business plan

Resumes of owner(s) and key management personnel

Projected employment descriptions and salary estimates

Copy of dba, partnership papers or incorporation agreement

Completed Credit Authorization form

Franchise Agreement (if applicable)

Disclaimer(s)

Certification(s) regarding disbarment/information on pending litigation (if applicable)

Supporting documentation of worth of collateral

If funds are being used to purchase equipment or materials, a quote or bid from a reputable vendor must be provided. The LCLGRPB strongly suggest that borrowers obtain at least three quotes to ensure the best value is found.

If funds are being used for any form of construction or renovation project, a quote or bid from a reputable contractor must be provided. The LCLGRPB strongly suggest that borrowers obtain at least three quotes to ensure the best value contractor is hired.

If funds are being used for working capital, a cash flow statement from the past three years must be provided.

XII. APPLICANTS CERTIFICATION

I (we) authorize the Lake Champlain – Lake George Regional Planning Board (LCLGRPB) to order credit reports and/or other financial background information on my (our) personal and business financial background. I (we) authorize disclosure of all information submitted in connection with this application to any financial institution in consideration of any assistance that may be provided. I (we) waive all claims against the LCLGRPB and its consultants.

I (we) attest that to the best of my (our) knowledge and belief, the information contained in the foregoing application and its attachments is correct and true. I (we) an (are) aware that the filing of a false instrument in connection with this application may constitute an attempt to defraud the LCLGRPB and the US Economic Development Administration and may be a felony under the laws of New York State and federal government.

| Signature | Date | |
|------------|-------|--|
| Print Name | Title | |
| Signature | Date | |
| Print Name | Title | |
| Signature | Date | |
| Print Name | Title | |
| Signature | Date | |
| Print Name | Title | |

| | | 20 | |
|---------------------------|--------------------------------|-------------------------|--|
| | | | , before me, the undersigned, a Notary Public |
| nd for the State, person | nally appeared | | _, personally known to me or proved to me on th |
| asis of satisfactory evid | dence to be the individual(s) | whose name(s) is (are |) subscribed to the within instrument and |
| knowledged to me that | at he/she/they executed the sa | me in his/her/their ca | pacity(ies), and that by his/her/their signatures(s) |
| e instrument, the indiv | vidual(s), or the person upon | behalf of which the in | dividual(s) acted, executed the instrument. |
| | | Notary Pu | blic |
| TATE OF NEW YOR | K, COUNTY OF | | : ss |
| On the | day of | , 20 | , before me, the undersigned, a Notary Public |
| nd for the State, person | nally appeared | | _, personally known to me or proved to me on th |
| asis of satisfactory evi | dence to be the individual(s) | whose name(s) is (are |) subscribed to the within instrument and |
| cknowledged to me that | at he/she/they executed the sa | me in his/her/their ca | pacity(ies), and that by his/her/their signatures(s) |
| ne instrument, the indiv | vidual(s), or the person upon | behalf of which the in | dividual(s) acted, executed the instrument. |
| | | Notary Pu | blic |
| TATE OF NEW YOR | K, COUNTY OF | | : ss |
| On the | day of | , 20 | , before me, the undersigned, a Notary Public |
| nd for the State, person | nally appeared | | _, personally known to me or proved to me on th |
| asis of satisfactory evi | dence to be the individual(s) | whose name(s) is (are |) subscribed to the within instrument and |
| cknowledged to me that | at he/she/they executed the sa | me in his/her/their cap | pacity(ies), and that by his/her/their signatures(s) |
| e instrument, the indiv | vidual(s), or the person upon | behalf of which the in | dividual(s) acted, executed the instrument. |
| | | Notony Du | hlic |

| On the | day of | , 20 | , before me, the undersigned, a Notary Public in |
|-----------------------------|--------------------------|------------------------------|---|
| and for the State, persona | ally appeared | | _, personally known to me or proved to me on the |
| basis of satisfactory evide | ence to be the individua | al(s) whose name(s) is (are |) subscribed to the within instrument and |
| acknowledged to me that | he/she/they executed tl | he same in his/her/their cap | pacity(ies), and that by his/her/their signatures(s) on |
| the instrument, the indivi | dual(s), or the person u | pon behalf of which the in | dividual(s) acted, executed the instrument. |
| | | | |
| | | Notary Pu | blic |

STATE OF NEW YORK, COUNTY OF _____: ss

${\bf LAKE\ CHAMPLAIN-LAKE\ GEORGE\ REGIONAL\ PLANNING\ BOARD}$ ${\bf REVOLVING\ LOAN\ FUND}$

CREDIT AUTHORIZATION

| te: | |
|--|------------------------------|
| connection with my application for a business loan through the Lake Champlain – | Lake George Regional Plannin |
| ard, I hereby authorize you to investigate my credit worthiness as part of the loan re | eview process. |
| Name: | |
| Social Security Number: | |
| Date of Birth: | |
| Current Address: | _ |
| | - |
| | _ |
| Signed: | _ |