



Jefferson County Local Development Corporation

800 Starbuck Avenue, Suite 800 • Watertown, New York 13601

2019-2020 Annual Report

Jefferson County Local Development Corporation (JCLDC)

JCLDC Mission Statement

The Corporation was established pursuant to the LDC Act with purposes and powers as set forth within the Certificate, and the Corporation's Mission includes undertaking projects and programmatic initiatives in furtherance of and to advance the job opportunities, health, general prosperity and economic welfare of the people of the County In furtherance of the purposes and powers vested in the Corporation pursuant to the LDC Act, the Corporation shall undertake projects, programs and initiatives to achieve the purposes as set forth within the LDC Act. In addition, and in doing so, the Corporation shall adhere to its adopted policies and applicable statutory requirements, including PAAA, PARA, OML, FOIL, and SEQRA. The Corporation's goals include continued compliance with current obligations and responsibilities associated with ongoing projects and programs, in addition to identifying new projects and programs that will achieve the Corporations purposes and Mission In furtherance of these stated goals, the Corporation will endeavor to comply with all applicable provisions of the Act, PAAA and PARA. With these stated goals established, the Corporations values are to maintain the highest ethical standards applicable to public officials and local authorities.

JCLDC Performance Review Measures

The Corporation shall annually review this Mission Statement and identify whether the Corporation (i) continues to meet its stated mission, goals and values; (ii) can quantify measures of improvement to better meet its stated mission, goals and values; (iii) can become more effective and efficient; and (iv) is meeting the interests of the Corporation, the Agency and the County In furtherance of the foregoing Performance Measures, the Corporation shall further undertake the following annual measures:

- 1) Assure that all current Corporation Members have acknowledged that they have read and understood the mission of the Corporation;
- 2) An annual review and affirmation of the Corporations membership, board, committee and management structure;
- 3) An annual review and affirmation of its policies, along with Corporation appointment of Management of the Corporation, along with articulation of the Respective roles, goals and expectations of each.

Activities:

Safety Training & Workshops

The JCLDC partnered with the Lewis County Industrial Development Agency and CITEC Business Solutions in securing a grant from the NYS Department of Labor's Hazard Abatement Board to again offer a series of free safety training workshops to area businesses.

The 2019-2020 series offered workshops on a variety of topics such as powered industrial tool safety, electrical safe work practices, forming a safety committee and more. The series included two 10-hour OSHA general industry training sessions.

The local program makes it easier for local businesses to obtain the training they need to be OSHA compliant, avoid costly fines from unintentional OSHA violations, and—most importantly—improve workplace safety for their employees.

Under the banner of Jefferson County Economic Development, the agency periodically sponsors workshops designed to provide information to support business growth and development or to promote better understanding of economic development issues.

ADVOCATE DRUM / Drum Country Business

The Drum Country Business initiative includes the Jefferson, Lewis, and St. Lawrence County economic development agencies and the Development Authority of the North Country working together through the Fort Drum Regional Liaison Organization (rebranded to ADVOCATE DRUM) promote the tri-county region's collective assets and its proximity to Fort Drum as a means to attract business investment to the region. Funding from the project partners is matched by a grant to FDRLO by project sponsor National Grid. The initiative includes regional advertising and direct outreach to prospective businesses.

North Country Regional Economic Development Council

JCED staff participates in the Council's work groups and are actively involved in preparing the regional plan submission as part of the Governor's annual competition for economic development funding. Staff has also assisted local businesses and organizations in submitting successful funding applications to the program.

North Country Alliance

The NCA is a private-public alliance of businesses and economic development organizations working together to grow the economy of New York's seven-county North Country region. JCED is a member organization with a seat on the NCA's board of directors. The NCA administers a regional revolving loan fund—often in partnership with local revolving loan funds. NCA is also an advocate for ensuring that the region's economic interests are fairly addressed at the state level.

JCLDC Current Projects

RLF's

	Name of Company	Amount of Loan	Loan Date	Maturity Date	Purpose
1	Clayton Island Tours, LLC	\$ 40,000.00	4/29/2020	5/1/2026	Repair of flood damage and prevent future damage
2	Current Applications, Inc.	\$ 187,500.00	12/14/2011	1/1/2032	Purchase building at 275 Bellew Ave, Watertown
3	LCO Destiny, LLC	\$ 600,000.00	9/29/2015	10/1/2020	Working capital and to purchase assets of Central Frame Shop, Richmond, VA
4	North Branch Farms	\$100,000.00 (ESD Grant \$45,000) (Bal. \$55,000 termed out)	4/26/2017	7/1/2026	Construct and equip a 1,500 sq. ft. combined packing and cold storage house in Belleville, NY
5	WICLDC	\$ 200,000.00	12/1/2010	1/1/2031	Building A roof replacement
6	WICLDC	\$ 98,082.50	9/10/2018	10/1/2023	Renovate portion of Building A to provide additional 33,432 square feet for Jain Irrigation

COVID-19 LOANS

	Name of Company	Amount of Loan	Loan Date	Maturity Date	Purpose
1	Stephen Winkler	\$ 10,000.00	5/22/2020	6/1/2026	Working Capital
2	Steven & Helen Brotherton	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
3	A. Marceau Inc.	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
4	Angel Rock Cottages, Inc.	\$ 10,000.00	4/27/2020	5/1/2026	Working Capital
5	Anne's Fisherman's Fare	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
6	Aubrey's Shopping Center	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
7	Boathouse Marine LLC	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
8	Busted Grapes LLC	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
9	Colleen's Cherry Tree Inn, LLC	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
10	Elmer Creek Farms	\$ 10,000.00	5/8/2020	6/1/2026	Working Capital

	Name of Company	Amount of Loan	Loan Date	Maturity Date	Purpose
11	Field of Dreams Genetics, LLC	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
12	GL Wills & Sons, LLC	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
13	Gould - The UPS Store in Alex Bay	\$ 10,000.00	4/22/2020	5/1/2026	Working Capital
14	Hearing Solutions of NNY	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
15	Kids R Kids Daycare	\$ 10,000.00	5/8/2020	6/1/2026	Working Capital
16	Main Street Craft and Drafts LLC	\$ 10,000.00	5/8/2020	6/1/2026	Working Capital
17	Morgia Masonry	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
18	North Branch Farms	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
19	Northern Commercial Cleaning	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
20	Northrop & Sons	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
21	Painfull Acres	\$ 10,000.00	5/8/2020	6/1/2026	Working Capital
22	RMB Manufacturing Corp.	\$ 10,000.00	4/22/2020	5/1/2026	Working Capital
23	Rhodes Greenhouses Inc.	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
24	Sheland Farms	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital-----PAID IN FULL
25	The Mustard Seed	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
26	The Scrub Hub, LLC	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
27	Thriftd	\$ 10,000.00	4/29/2020	5/1/2026	Working Capital
28	West Winds Cottage & Motel Inc.	\$ 10,000.00	5/15/2020	6/1/2026	Working Capital
29	White Caps Winery, LLC	\$ 10,000.00	4/24/2020	5/1/2026	Working Capital
30	Zero Dock Street, LLC	\$ 10,000.00	7/13/2020	7/1/2026	Working Capital

Manufacturing Council

Carson Lennox (CHAIR), Jain Irrigation

George Anderson, Current Applications

Tracy Gyoerkoe, Jefferson-Lewis BOCES

Greg Hart, Workforce Development Institute

Rich O'Connor, Taylor Concrete

Steven Lockwood, CITEC Business Solutions

Marketing Council

Corey Fram, 1000 Islands Tourism Council

Leslie DiStefano, Samaritan Medical Center

Kevin Richardson, Agbotic

Kelly Reinhardt, The BC Group

Kylie Peck, Greater Watertown North County Chamber of Commerce

Cindy Lawrence, Watertown International Airport