

JEFFERSON COUNTY LOCAL DEVELOPMENT CORPORATION
Income Statement for the Twelve Month Period Ending September 30, 2018

Prepared by Lyle Eaton, September 27, 2018

UNRECONCILED

	Current Year Budget	Year-to-Date Total	Current Month	Previous Month	Balance Remaining
Revenues					
Application & Processing Fees	\$ 0.00	1,721.25	\$ 1,721.25	0.00	(1,721.25)
Admin Fees	546,071.00	569,304.00	47,442.00	47,442.00	(23,233.00)
JC Grant Marketing	270,000.00	270,000.00	22,500.00	22,500.00	0.00
JC Grant Ag Program	136,000.00	138,040.01	11,560.00	11,560.00	(2,040.01)
RLF Interest Income	55,000.00	52,300.36	3,522.60	3,947.02	2,699.64
Interest Income	3,500.00	3,874.17	0.00	336.50	(374.17)
N Grid Grant European	20,000.00	0.00	0.00	0.00	20,000.00
Grant Income NYS-HAB	14,229.00	14,229.00	0.00	0.00	0.00
Miscellaneous Income	200.00	858.00	0.00	0.00	(658.00)
AG Conference	0.00	2,500.00	0.00	0.00	(2,500.00)
Misc Income AG Program	0.00	600.00	0.00	0.00	(600.00)
Total Revenues	1,045,000.00	1,053,426.79	86,745.85	85,785.52	(8,426.79)
Expenses					
Salaries	517,341.18	491,172.02	39,281.52	39,281.52	26,169.16
Benefits	206,111.90	188,339.62	15,788.33	14,525.85	17,772.28
Operations					
Marketing Program	345,228.00	315,677.30	21,639.92	27,655.27	29,550.70
AG Program	184,439.00	173,093.16	14,791.26	13,068.79	11,345.84
Office Expense	9,000.00	7,271.31	464.82	689.63	1,728.69
Payroll Processing	1,600.00	1,490.00	116.00	116.00	110.00
Admin Services Expense	0.00	295.00	0.00	0.00	(295.00)
Office Rent	16,505.00	16,802.29	1,400.19	1,400.19	(297.29)
Project Loan Rent	55,943.00	55,942.44	4,661.87	4,661.87	0.56
Office Cleaning	13,000.00	11,793.80	1,218.66	1,218.66	1,206.20
Telephone	6,000.00	5,978.85	268.02	484.33	21.15
Equipment Rental	3,400.00	3,347.64	278.97	278.97	52.36
Equipment Maintenance	3,500.00	1,868.49	500.49	391.34	1,631.51
System Maintenance	3,000.00	4,808.53	448.90	234.45	(1,808.53)
Electric Service	2,500.00	3,424.95	0.00	492.99	(924.95)
Gas Service	2,000.00	1,986.61	0.00	24.52	13.39
Manufacturers Workshop	1,500.00	0.00	0.00	0.00	1,500.00
Manufacturers Comm. Expense	500.00	77.50	0.00	0.00	422.50
Manufacturing Day	500.00	0.00	0.00	0.00	500.00
Workforce Development	2,500.00	0.00	0.00	0.00	2,500.00
Safety Training	14,229.00	14,200.00	0.00	0.00	29.00
Travel/Promotion/Meals	6,000.00	4,393.15	195.22	671.33	1,606.85
Staff Training & Seminars	2,000.00	875.00	0.00	0.00	1,125.00
Depreciation Distillery Equip.	14,143.00	14,142.84	1,178.57	1,178.57	0.16
Depreciation F&F	8,943.00	8,943.12	745.26	745.26	(0.12)
Board Functions	360.00	1,942.31	0.00	498.40	(1,582.31)
Dues & Publications	6,000.00	4,842.21	0.00	175.00	1,157.79
Commercial Insurance	800.00	790.63	66.22	66.22	9.37
Legal Unrestricted	1,000.00	0.00	0.00	0.00	1,000.00
Accounting & Auditing	5,400.00	5,350.00	0.00	0.00	50.00
CEDS Update	5,000.00	0.00	0.00	0.00	5,000.00
Fees Expense	300.00	275.00	0.00	0.00	25.00
Reallocated Program Expenses	(411,955.00)	(402,597.55)	(33,529.63)	(33,412.28)	(9,357.45)
Miscellaneous - Unrestricted	300.00	0.00	0.00	0.00	300.00
Total Operations	1,027,088.08	936,526.22	69,514.59	74,446.88	90,561.86
Total Revenue	1,045,000.00	1,053,426.79	86,745.85	85,785.52	(8,426.79)
Total Expenses	1,027,088.08	936,526.22	69,514.59	74,446.88	90,561.86
Net Income Over Expenditures	\$ 17,911.92	116,900.57	\$ 17,231.26	11,338.64	(98,988.65)

For Internal Use Only

Jefferson County Local Development Corp
Balance Sheet
September 30, 2018

ASSETS

Current Assets		
General Checking	\$	16,853.92
Savings Account		1,275,733.49
CDBG Savings		2,900.87
RLF Savings		1,216,784.57
RLF Loans Receivable		1,149,144.61
Miscellaneous Recievable		569,304.00
Prepaid Expense		<u>3,290.64</u>
 Total Current Assets		 4,234,012.10
Property and Equipment		
Depreciation Distillery		(65,999.92)
Accumulated Depreciation		<u>(31,950.93)</u>
 Total Property and Equipment		 (97,950.85)
Other Assets		
Distillery Equipment		99,000.00
Furniture & Fixtures		<u>70,387.89</u>
 Total Other Assets		 <u>169,387.89</u>
 Total Assets	\$	 <u><u>4,305,449.14</u></u>

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable - Unrestr	\$	1,305.60
JC Grant Agriculture Program		34,680.00
Deferred AG Tour Fee		<u>600.00</u>
 Total Current Liabilities		 36,585.60
Long-Term Liabilities		
 Total Long-Term Liabilities		 <u>0.00</u>
 Total Liabilities		 36,585.60
Capital		
General Fund Bal - Unrestrict.		4,151,962.97
Net Income		<u>116,900.57</u>
 Total Capital		 <u>4,268,863.54</u>
 Total Liabilities & Capital	\$	 <u><u>4,305,449.14</u></u>