

**JEFFERSON COUNTY LOCAL DEVELOPMENT CORPORATION****Income Statement for the Nine Month Period Ending June 30, 2021**

Prepared by Joy Nuffer, June 30, 2021

UNRECONCILED

	Current Year Budget	Year-to-Date Total	Current Month	Previous Month	Balance Remaining
<b>Revenues</b>					
Admin Fees	\$ 662,665.00	496,998.72	\$ 55,222.08	55,222.08	165,666.28
JC Grant Marketing	275,400.00	206,550.00	22,950.00	22,950.00	68,850.00
JC Grant Ag Program	138,720.00	104,040.00	11,560.00	11,560.00	34,680.00
RLF Interest Income	30,000.00	20,950.87	1,857.90	2,198.83	9,049.13
Grant Income NYS	0.00	42,569.79	0.00	0.00	(42,569.79)
Interest Income	3,500.00	908.88	0.00	116.23	2,591.12
Late Fee	0.00	16.75	0.00	3.00	(16.75)
Grant Income NYS-HAB	15,000.00	0.00	0.00	0.00	15,000.00
Miscellaneous Income	20,000.00	28,107.83	2,613.31	2,615.26	(8,107.83)
AG Conference	8,650.00	0.00	0.00	0.00	8,650.00
Dairy Parade	0.00	6,150.00	0.00	3,250.00	(6,150.00)
<b>Total Revenues</b>	<b>1,153,935.00</b>	<b>906,292.84</b>	<b>94,203.29</b>	<b>97,915.40</b>	<b>247,642.16</b>
<b>Expenses</b>					
Salaries	580,168.00	387,552.81	37,368.38	37,388.78	192,615.19
Benefits	242,474.00	152,071.36	16,756.21	14,741.81	90,402.64
<b>Operations</b>					
Marketing Program	366,798.00	236,959.17	23,590.99	25,454.85	129,838.83
AG Program	197,302.00	139,727.07	17,214.81	14,611.18	57,574.93
Office Expense	19,000.00	8,857.78	433.20	377.94	10,142.22
Payroll Processing	1,900.00	2,562.71	237.70	237.70	(662.71)
Office Rent	17,753.00	13,314.33	1,479.37	1,479.37	4,438.67
Project Loan Rent	55,943.00	41,956.83	4,661.87	4,661.87	13,986.17
Office Cleaning	9,000.00	7,907.22	954.62	862.68	1,092.78
Telephone	7,000.00	5,528.43	470.81	586.08	1,471.57
Equipment Rental	3,500.00	2,566.02	266.18	287.48	933.98
Equipment Maintenance	5,000.00	3,052.68	99.00	726.18	1,947.32
System Maintenance	2,500.00	1,930.05	214.45	214.45	569.95
Electric Service	3,000.00	2,878.76	0.00	322.99	121.24
Gas Service	3,000.00	1,345.92	0.00	90.06	1,654.08
Manufacturers Workshop	2,500.00	0.00	0.00	0.00	2,500.00
Business Support	5,000.00	5,000.00	0.00	0.00	0.00
Manufacturing Day	1,000.00	0.00	0.00	0.00	1,000.00
Workforce Development	2,500.00	0.00	0.00	0.00	2,500.00
Safety Training	15,000.00	0.00	0.00	0.00	15,000.00
Travel/Promotion/Meals	7,500.00	1,114.33	104.94	97.30	6,385.67
Staff Training & Seminars	3,000.00	195.00	0.00	0.00	2,805.00
Depreciation Distillery Equip.	3,536.00	5,072.41	0.00	0.00	(1,536.41)
Depreciation F&F	5,134.00	8,823.75	1,256.70	1,256.70	(3,689.75)
Board Functions	0.00	28.06	0.00	0.00	(28.06)
Dues & Publications	7,500.00	6,675.00	286.00	796.00	825.00
Legal Unrestricted	1,000.00	180.00	0.00	0.00	820.00
Accounting & Auditing	7,200.00	6,150.00	0.00	0.00	1,050.00
CEDS Update	7,500.00	0.00	0.00	0.00	7,500.00
Fees Expense	300.00	315.00	0.00	0.00	(15.00)
Grant Expense NYS-HAB	15,000.00	0.00	0.00	0.00	15,000.00
Covid Grant	0.00	5,000.00	2,500.00	0.00	(5,000.00)
Reallocated Program Expenses	(444,574.00)	(333,968.41)	(36,399.81)	(36,414.20)	(110,605.59)
Miscellaneous - Unrestricted	501.00	0.00	0.00	0.00	501.00
<b>Total Operations</b>	<b>1,153,935.00</b>	<b>712,796.28</b>	<b>71,495.42</b>	<b>67,779.22</b>	<b>441,138.72</b>
Total Revenue	1,153,935.00	906,292.84	94,203.29	97,915.40	247,642.16
Total Expenses	1,153,935.00	712,796.28	71,495.42	67,779.22	441,138.72
<b>Net Income Over Expenditures</b>	<b>\$ 0.00</b>	<b>193,496.56</b>	<b>\$ 22,707.87</b>	<b>30,136.18</b>	<b>(193,496.56)</b>

**For Internal Use Only**

Jefferson County Local Development Corp  
Balance Sheet  
June 30, 2021

ASSETS

Current Assets		
General Checking	\$	47,484.07
Savings Account		1,194,243.42
RLF Savings		1,523,759.34
Grants Receivable Records		20,073.26
RLF Loans Receivable		451,656.49
N Grid Mkt Grant European		12,500.00
COVID Accounts Receivable		254,492.83
Clayton Loans Receivable		10,000.00
Miscellaneous Recievable		7,500.00
LHI Records Storage		87,029.51
Prepaid Expense		7,833.76
		3,616,572.68
Total Current Assets		
Property and Equipment		
Accumulated Depreciation		(57,390.00)
		(57,390.00)
Total Property and Equipment		
Other Assets		
Furniture & Fixtures		70,387.89
		70,387.89
Total Other Assets		
Total Assets	\$	3,629,570.57

LIABILITIES AND CAPITAL

Current Liabilities		
JC Grant-Marketing	\$	68,850.00
Deferred Mkt. Grant European		12,500.00
		81,350.00
Total Current Liabilities		
Long-Term Liabilities		
		0.00
Total Long-Term Liabilities		
Total Liabilities		
Capital		
General Fund Bal - Unrestrict.		3,354,724.01
Net Income		193,496.56
		3,548,220.57
Total Capital		
Total Liabilities & Capital	\$	3,629,570.57